Operations Management - SEM III (2024-25)

I) Course Content:

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Semester	III Electives
Subject	International Logistics
Course Code	MMSOE306 (RGCMS)
Credits	4
Duration	40

Prerequisites if any	Logistics and Supply chain
Learning Objective	Develop knowledge about international logistics and understand role of various players
	like logistics firms, Companies, governments, physical flow of goods,
	Physical facilities and more importantly sources of information for international
	Logistics.

Module

Sr. No.	Content	Activity
1.	Introduction	Lecture and
	International Trade Volume. Historical Development of International Logistics	discussion
	International Logistics Definition and Components. The Economic Importance of	
	International Logistics.	
2.	Methods of Entry into Foreign Markets.	Lecture and
	Indirect Exporting, Active Exporting. Production Abroad-Contract, Licensing,	discussion
	Franchising, Joint Venture, Subsidiary. Foreign Trade Zones, Maquiladoras, Foreign Corrupt Practices Act.	
3.	International Contracts	Lecture and
	International Sales Contracts and CISG. Agency versus Distribution Legal Issues.	discussion
	Elements of an Agency or DistributorContract. Termination and Arbitration.	
4.	Terms of Trade or Incoterms	Lecture and
	Understanding Incoterms, Incoterm Strategy, Ex-Works, Free carrier. FAS, FOB, CFR,	discussion
	CIF, CPT, CIP, DES, DEQ, DAF, DDU, DDP. Electronic Data Interchange	
5.	Terms of Payment	Lecture and
	Introduction, Alternative Terms of Payment, Cash in Advance.Open Account, Letter of	discussion
	Credit, Documentary Collection. Purchasing Cards-Procurement Cards, Trade card.	
	BankGuarantees.	
6	Currency of Payment - (ManagingTransaction Risks)	Lecture and
	Sales Contracts' Currency of Quote, the System of CurrencyExchange Rates.	discussion
	Theories of Exchange Rate Determinations, Exchange Rate Forecasting.	
	Managing Transaction Exposure, International Banking Institutions	
7	International Commercial Documents	Lecture and
	Invoices, Export Documents, Import Documents, Transportation Documents,	discussion
	Electronic Data Interchange	
8	International Insurance - InsuranceGlossary.	Lecture and
	Perils of the Sea, Perils Associated with AirShipments. Insurable	discussion
	Interest. Risk Management, Marine Insurance Policies,	
	Coverage under a Marine Cargo. Elements of an Airfreight	
	Policy. Lloyd's- Principles, Commercial Credit Insurance.	
9	International Ocean Transportation	Lecture and
	Types of Service, Size of vessels, Types of	discussion
	Vessels. Flag, Conferences, Liability Conventions, Non- Vessel-Operating Common	
	Carriers.	
10	International Air Transportation	Lecture and
	Types of Aircrafts, International Regulations.	discussion
11	International Land and Multi-ModalTransportation	Lecture and
	Truck Transportation, Rail Transportation.	discussion
	Intermodal Transportation. Freight Forwarders, Project Cargo,Alternative Means of	
	Transportation.	

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12	Packaging for Export	Lecture and
	Introduction. Packaging Objectives, Ocean Cargo. Air Transport. Road and Rail	discussion
	Transport, Security. Hazardous Cargo, Refrigerated Goods. Domestic Packaging Issues.	
13	Customs Clearance	Lecture and
	Duty, on-Tariff Barriers. Customs Clearing Process. Foreign TradeZones.	discussion
14	International Logistics Infrastructure Transportation Infrastructure,	Lecture and
	CommunicationInfrastructure, Utilities Infrastructure.	discussion

Text books

Sr. No.	Books
1	International Logistics - Pierre David
2	Global Supply Chain Management and International Logistics - Alan E.Branch
3	Logistics in International Business -Rajiv Aserkar
4	Global Logistics and Supply chain Management - John Morgan, Chandra Lalwani

Reference Books

Sr. No.	Books
1.	International Logistics by Pierre David – PUBLISHED BY Bizantra
2.	Logistics in International Business By Rajiv Aserkar Shroff Publishers

Assessment	
Internal	Internal 40%
Semester end	Semester end 60%

Course outcome

Code	Course Outcome	Cognition
	Understand the International Logistics concepts and basic activities of	
MMSOE306.1	logistics	Understand
	Understand and comprehend the different Methods International trade	
MMSOE306.2	terms and documentation	Understand
	Analyze the various International Ocean Transportation- Types of Service, vessels, various International Air Transportation Types of Aircrafts,	
	International Regulations, Evaluate the International Land and Multi-	
MMSOE306.3	Modal Transportation	Analyze
MMSOE306.4	Analyze the logistics Infrastructure in various businesses.	Analyze